



## IMPLANT ACCELERATOR PROGRAMME

**Start Date:** 2nd, October 2023

**End Date:** 4th, October 2023

**Cost:** ££0

### Course Introduction

Did you know that 85% of clinicians will never place an implant after completing a course?

We're here to change that, delivering a pragmatic, digitally focused and 100% relevant programme.

Our unique, 8-month course is designed to accelerate your implant business, including:

- Support to build the confidence needed to perform implant dentistry.
- A dream team of clinical and business experts, forming part of a larger network of like-minded dental professionals, to offer advice as and when needed.
- Carefully designed progression throughout the course to maximise results.

Hosted in the beautiful L.S. Browne Centre in Fermanagh, Northern Ireland, and run by the experienced team at Quintess Denta, you will be made to feel welcome, supported and encouraged as you start and progress through what will be a practical, no nonsense and focused series of face to face seminars, hands-on exercises, interactive webinars and live patients, including 7 full days of in-house training provided in 3 training events.

With over 60 years of combined experience in implementing implant dentistry into practices all over the UK and Ireland the team behind your accelerator experience will ensure that you will have the tools required to perform digitally led implant treatments for your patients right from the off.

**GET £9,125/€10,853 WORTH OF FREE EQUIPMENT ON THIS COURSE!**

**Course Fee: £8395 / €10,000**

(All prices inclusive of VAT)

Book your place today, invoices will be issued by Quintess Denta and must be paid in full by end of September 2023.

\*Course fees are non-refundable unless, due to forces outside our control, the course is cancelled. In which case, a refund will be made in full.

## Learning Objectives & Aims

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### Course Schedule

#### PHASE 1

##### The Kickstarter (2/3/4 October 2023):

Did you know that over 85% of dentists who attend standard implant courses, NEVER place or restore an implant! It's a staggering fact, and tells us that although we can all learn the theory and background to implant dentistry, only a few actually are able to take that knowledge to the next level and into treatment.

We aim to help change that.

The first 3 days are designed to target the common questions many have after completing a more scientific based implant programme.... How do I get patients? How do I communicate with them? And how do I convert them to into implant treatment?

Without this knowledge and ability, many dentists struggle to convert their clinical and technical knowledge into actual treatment.

#### Day 1: Patient Assessment and Communication

With James Hamill and Chris Barrow

##### Topics

- a) How to attract patients using simple, proven and effective methods
- b) How to quickly be able to select appropriate patients and avoid the ones you need to refer
- c) How to have an implant focused conversation
- d) Core skills required to convert patients to accepting implant dentistry

#### Day 2: Digital Case Planning: An introduction to guided surgery and its benefits

##### Topics

- a) Systems to predictably treatment plan your cases
- b) Restoratively led digital planning using Co-Diagnostix
- c) Surgical guide design and manufacture

#### Day 3: Desktop Guided surgery and Live Surgery

##### Topics

- a) The NEODENT Easy guide system

- b) Fundamentals of guided surgery
- c) Basic contour grafting techniques
- d) Live surgery discussion

**Followed by your 3 monthly webinars covering:**

- a) Implant marketing with Chris Barrow
- b) The digital TCO and patient journey with Marcos White
- c) Consent and Patient communication with James Hamill

After the initial 3 days you will be provided access to a digital case portfolio book. Here you can start to build your initial cases on-line, treatment plan them and digitally plan them. You will also be given access to the 'Accelerator online support forum' where you can discuss cases, get treatment planning guidance and have access to useful documents such as consent, T's and G's, treatment plan letter templates etc.

1:1 mentoring and small group mentoring will also be available at this stage.

Between the March and June dates, with focus, support and determination all delegates will be able to convert patients, treatment plan cases, place implants and be ready for the restorative stage of the course. Remember you will have ALL THE TOOLS....

## **PHASE 2**

**Now we're moving (4/5 March 2024):**

With 3 months of support now under your belt and a structure in place for selecting cases, communicating with patients, digitally treatment planning and guided surgery practical skills you will be proud to be up and running.

The next stage of the programme is to get you ready to be able to predictably restore the cases you have planned and are planning using digital techniques. You will have learnt that the best restorative planning starts right at the beginning of the process and therefore the restorative element of treatment should be straightforward with no surprises.

### **Day 4 and Day 5: Restorative**

With Sergio Bernardes and James Hamill

Topics:

- a) Digital and analogue impression techniques
- b) Hands on impression taking
- c) 'One abutment, one time' technique to simplify restorative workflows
- d) Cement vs Screw retained prosthetics
- e) Material choice
- f) Abutment choice
- g) Single and Multi-unit restorations
- h) Problem solving

- i) Occlusion
- j) Implants in the aesthetic zone

**Followed by your 3 monthly webinars covering:**

- a) Guided bone regeneration with Andoni Jones
- b) Soft tissue considerations around implants with Hatem Algraft
- c) Immediate implant placement with Sergio Bernardes

**PHASE 3**

**Up and Running (13/14 June 2024):**

Following our 2 days in June you should now find yourself up and running with increased confidence in patient selection, digitally focused planning, guided surgery and the restorative process. Now is your time to get those initial cases completed, find and plan more and really bed in your practice and clinical systems.

Remember the forum is there to help and create a community in which you can feel a valued member.

**Day 6: Advanced implant dentistry**

With Sergio Bernardes and James Hamill

Topics:

- a) Immediate implant placement in anterior and posterior sites
- b) Hands on immediate placement
- c) Hands on immediate restoration
- d) Full arch guided surgery

**Day 7: Implant maintenance and Case presentation**

Topics:

- a) The vital role of the hygiene team
- b) Review and monitoring protocols
- c) Prevention and treatment of peri-implant disease

Each delegate will have the opportunity to present a case of their choice followed by a prize giving, presentation of certificates and our course dinner.

**Speaker List**



**James Hamill**

An award-winning dentist, he is also a member of the Faculty of Dental Surgery of the Royal College of Surgeons of Edinburgh and has achieved the Diploma of Implant Dentistry, also from the Royal College of Surgeons of Edinburgh. He is an ITI Fellow with a passion for mentoring and education. He offers a full range of dental implant solutions, from the simple to the very complex. James has been pioneering the use of guided surgery in full arch immediate rehabilitation in the UK and Ireland and has completed over 70 Chrome arch treatments himself. To date, he has also trained over 100 dentists on full arch guided surgery at the world-class L.S. Browne Centre in Northern Ireland.



**Dr Sérgio Rocha Bernandes**

Prof Dr Sérgio Rocha Bernandes has a BDS from the federal University of Rio de Janeiro, Specialist in Dental Prosthesis at the APCD/Bauru, São Paulo, Brazil, Specialist in Implantology at the Federal Dental Council (CFO) Brazil, MSc in Oral Rehabilitation at the Federal University of Uberlândia, Brazil, PhD in Oral Rehabilitation at the São Paulo University/FORP, Brazil with collaborative research at the Eastman Dental Institute, London, Prof at ILAPEO, Latin American Institute of Dental Research and Education, Brazil. He is also Head of New Product Development & Clinical Practice at Neodent.

Prof Dr Bernandes has three books published in Brazil about oral implants, immediate loading, guided surgery and Dental Prosthesis applied to implants. His main research field is in biomechanics and clinical investigation, where he has international scientific publications.



**Chris Barrow**

Chris has operated his own businesses for 32 years and has been a trainer, consultant, coach and mentor to the UK dental profession for 23 years.

In 1993 Chris graduated as a certified coach. Recognising the opportunity in the dental profession, 1997 saw the creation of The Dental Business School (DBS) and the development of a 12-month business coaching programme for dental practice owners and their teams, delivered to over 1000 UK dental practices in the following 10 years.

Chris has co-authored Profitable Dental Practice (with Prof. Phil Newsome) and The E-Myth Dentist (with Michael Gerber) and is a prolific contributor to dental journals as well as author of his own e-books and blog since 2004.

His own day to day work as Coach Barrow with The Extreme Business programmes is still focused on strategic coaching with the owners of dental practices and micro-corporates.



**Marcos White**

Marcos White is an international speaker for invisalign and itero. He is a Diamond level provider and has completed over 1500 cases. He is recognised as one of the UK's most prominent opinion leaders for digital dentistry and intra oral scanning. His fully private practice in the heart of Yorkshire has seen transformative revenue growth and clinical efficiencies through committing to digital innovation. Marcos has built his own on site digital lab that produces every dental and implant restoration needed for his thriving practice

and some key national customers. Marcos now runs the Digital Growth Program, a monthly webinar series for driven dentists allover the world wishing to emulate his techniques and digital workflows.



**Hatem Algraffee**

Hatem Algraffee qualified as a dentist from the Royal London Hospital in 1996. In 2004 he completed four-year specialist training at Guys Hospital/Kings College achieving two Master degrees.

Since 2004 Hatem has been involved in undergraduate and postgraduate teaching and has over 15 years teaching experience at all levels. He is passionate and dedicated to teaching and this is reflected in the amount of time committed to mentoring colleagues both during and after completing PerioAcademy courses.

He believes in delivering teaching excellence and to create a relaxed atmosphere to maximize learning. His emphasis is on practical teaching, repetition and then planning cases jointly. Long term mentoring is emphasized to reflect on progress and refinement of skills.

Hatem works in private practice approximately four days a week with remaining time dedicated to Perio Academy teaching and mentoring colleagues.





**Andoni Jones**

Andoni graduated from the University of the Basque Country in Bilbao, Spain, in 2010. He completed the Dental Implant Postgraduate Diploma in the University of the Basque Country in 2012. Practice limited to implant and reconstructive surgery since 2013 in Dublin.

Director of [jonesoralsurgerytraining.com](http://jonesoralsurgerytraining.com), he regularly delivers courses and lectures on the topic of Immediate Implants and Bone & Soft tissue grafting.

Andoni has published various articles in International Journals and is an International Speaker.

### Course Sponsorship



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## Travel Information

### The Venue:

The L. S. Browne Centre  
17 Tully Road  
Killadeas  
Enniskillen  
County Fermanagh  
Northern Ireland  
BT94 1RL

Located in the beautiful Fermanagh country side The L. S. Browne Centre is more of a destination than a venue. Beautifully appointed the centre offers a truly world class experience for all those who visit. With state of the art facilities, friendly staff and engaging atmosphere the centre oozes and lives its ethos of 'When you know better, you do better'.

### Accommodation:

Preferential rates are available from our partners:

- The Manor House Country Hotel Manor House Country Hotel | Hotels in Enniskillen Fermanagh

### Travel:

- The L S Browne centre is situated only 90 mins from Belfast and 120 mins from Dublin airports.
- Pick ups can be arranged direct to our accommodation partners.